

MINUTES OF PRE-BID MEETING/ADDENDUM #01

PROCUREMENT OF OPERATIONS, MANAGEMENT & MAINTENANCE (OM&M) OF ALLIED SERVICES ON ISLAMABAD-PESHAWAR (M-1), HASSANABDAL-MANSEHRA EXPRESSWAY (E-35), LAHORE ABDUL HAKEEM (M-3) AND PINDI BHATTIAN-MULTAN (M-4) MOTORWAYS TILL THE PERIOD ENDING 30TH JUNE 2025

A pre-bid meeting for subject procurement was held on 20-04-2022 in Auditorium NHA,HQ. Tender Opening & Evaluation Committee and interested applicant attended the meeting. Detailed deliberation was held during the meeting. Following are the questions by the prospective bidder and departmental replies/decision:

Sr. No	Questions by Participants	NHA Reply / Decision
01	<p>M/s Allied Services M/s WSKB Operator M/s Haji Mir Liaqat Ali Lehri</p> <p>The submission date of tender may please be extended after the Eid as preparing bids for these require visiting the above sites thoroughly to get best possible outlook hence it becomes difficult in Ramadan to accomplish such during fasting.</p>	<p>Agreed.</p> <p>Date for Submission of Technical & Financial Bids has been extended to 13th May, 2022. Corrigendum in this regard has been uploaded on NHA & PPRAs website as well as printed in press for wide circulation.</p>
02	<p>M/s WSKB Operator</p> <p>i. It is also submitted that serious objections and reservations are raised on the “Eligibility and Technical Criteria” formulated whereby for the purpose of “Experience” cut of date of 30th June 2021 has been determined. It is submitted that there is no rationale and reason to provide for this cut of date when we are in the year 2022. Such provision of cut of date is also restrictive and violation of PPRA Rules, 2004.</p> <p>ii. It is also objected that Form IB for financial proposals is vague and ambiguous and has to be clarified to include all rates to be without deduction of taxes. It is also to be clarified whether the contractor is bound to pay salaries as per applicable labor laws and minimum wages etc. what effect it would have on final financial evaluation.</p>	<p>i. Not Agreed.</p> <p>ii. Not Agreed as payment of income tax (as per applicable law) is made on submission of invoice. Further, contractor is bound to pay salaries as per applicable labor laws and minimum wages etc.</p>

<p>03</p>	<p>M/s Haji Mir Liaqat Ali Lehri</p> <p>i. What amount of minimum Wages of Rs. 20,000/- or Rs. 25000/- pm as per recent announcement by the Prime Minister may be considered and clarified.</p> <p>ii. Clause 3.1 for three years and 3.2 for two years of Article-III i.e. Terms of Agreement and Effective Date shall contradict with each other and what Clause shall prevail.</p> <p>iii. The bid security of Rs.5,000,000/- shall be reduced as Rs. 3,000,000/- as per prevailing economic condition of the country</p>	<p>i. Minimum wages to Rs. 25,000/- announced by Prime Minister is for Federal Government Employees. Therefore, minimum wages will be payable as per applicable law in provinces.</p> <p>ii. It is a typo error. As per clause 3.1 & 3.2 the contract period is for three (03) years.</p> <p>iii. Not Agreed.</p>
<p>04</p>	<p>M/s Faiz Sharif Construction Company</p> <p>1. Previously, Allied services were operated by FWO and there has no relevant experience for Old and as well as for newly registered firm/companies, so Kindly, decrease relevant experience marks from 25 to 15.</p> <p>2. Mostly firms/companies are register in PEC with O3 category, there is only 5 marks for category O3 in RFP (technical criteria), so increase the marks from 5 to 8 for the O3 category.</p>	<p>i. Not Agreed.</p> <p>ii. Not Agreed.</p>
<p>05</p>	<p>M/s Value Resources (Pvt) Ltd</p> <p>As discussed in pre-bid meeting there are few concerns from our side that we like to be considered by NHA (Must be mentioned in TORs)</p> <p>1. It is requested to <u>extend the date for the submission of the bid</u> till 10thMay 2022.</p> <p>2. Bidders should be only allowed to participate in single package only.</p> <p>3. Quality aspect should be addressed in TORs</p>	<p>1. Agreed Please refer as per sr. 01 above.</p> <p>2. Agreed.</p> <p>3. Please refer clause 1.2 of Scope of</p>

	<p>regarding quality of services, by addressing comprehensive monitoring and evaluation mechanism.</p> <p>4. As mentioned in the TORs the number of Required Staff along with the minimum wage level should be ensured in the TORs and by submission of salary and attendance evidence by the successful bidders on monthly bases to ensure the quality of service, failing which law of the land will be compromised and the minimum wage level will not be addressed.</p> <p>5. Penalty should be addressed beat wise if the quality aspect.</p> <p>6. Criteria for participation should be relaxed (No marks for the above certification & Experience should be minimal) to encourage new contractors for participation.C3 should be the minimum criteria and the new participants should be encouraged to participate.</p> <p>7. OMCs already under litigation and default should be discouraged to participate. As there are few habitual OMCs which are exploiting NHA's image and also effecting the quality of service as well.</p> <p>8. Life saving drug list should be mentioned and the minimum inventory should also be mentioned.</p> <p>9. Trainings of the staff should be made mandatory in the TORs to maintain the international standards. As the CPEC traffic will be starting shortly and will help boost vision of water for 20,000 liters Pakistan's image through NHA Building in case of emergency.</p> <p>10. Rating of previous contractor should be maintained for future execution of the projects.</p> <p>11. To encourage positive competition it is suggested that the earnest money should be reduced to 2.5 Million.</p>	<p>Services of RFP.</p> <p>4. Agreed. Minimum wages as per applicable law in provinces.</p> <p>5. Already incorporated in RFP.</p> <p>6. Not Agreed.</p> <p>7. Refer clause-5 of IFB.</p> <p>8. Agreed. List of life saving drugs is attached as Annex-I</p> <p>9. Not Agreed. However if operator wants to train his staff than he can do it at his own cost.</p> <p>10. Not Agreed. Refer qualification criteria given in the RFP regarding relevant experience.</p> <p>11. Not Agreed.</p>
05.	<p>NHA</p> <ul style="list-style-type: none"> It is to inform that tender will be awarded on one package per bidder basis. Therefore, if any bidder wins any one package than his next bids will not be opened. 	

